## Oriane PARISOT

Recently graduated from a Master in Marketing and Data Management in a well-known Paris business school. I have already a couple of working experience in different fields such as Sales, Marketing and events. Dynamic and flexible, I am accustomed to achieve targets and to adapt myself to different working environments. I am now fully available to start a full-time job in London.

On Request

recruitment@frenchflairesourcing.co.uk

## <u>SKILLS</u>

- ✓ Good experience in different position in Sales
- ✓ Achieving sales targets and developing prospection
- Adaptability and accustomed to multi-tasking
- ✓ Customer service and customer care experience
- ✓ Strong knowledges in Marketing and Data management
- ✓ Adaptability and ability to work quick and efficiently under pressure

## WORK EXPERIENCE

September 2020: Seller - Fruits and Vegetables Market - Sain Germain en Laye, France

- Sales of fruits and vegetables
- Cashier management

# 2018 – 2020: Marketing and Event Project Manager– *Piranha Communication* – Saint Germain en Laye, France

- Study of briefs and customer needs
- Project management, research of service provider, budget management
- Follow-up of invoices, events organisation (expositions, team building, companie's nights), event's barista

# 2017 – 2018: Assistant in charge of admissions and events – *Sup Career INSEEC U* – Paris, France

- Prospection of schools to present our formations
- Organization of presentation forums in higher education institutions
- Management and implementation of stands in student fairs in Paris
- Organisation and animation of the schools Open Day's

#### 2015 – 2017: Sales Manager – Publitest Fuxea – Chatou, France

- Phone and field prospecting, retention of current customers
- Creation of commercial offers, management and constant updating of a database
- Focusing on the turnover increase
- Responsible for after-sales service

#### 2014 – 2017: Summer Camp Leader- CJH Group - Saint Germain en Laye, France

- Ensures the safety of children, support in the daily life of children
- Management and organization of activities
- Animation during two ski camps and two in the south of France

#### 2012 – 2015: Seller – Fruits and Vegetables Market – Saint Germain en Laye, France

- Sales of fruits and vegetables
- Cash Management

### **EDUCATION**

2018 - 2020	Master Strategic Marketing and Data Management INSEEC – Paris, France
2017 - 2018	<b>Bachelor Marketing and Commercial Development</b> INSEEC – Paris, France
2015 - 2017	<b>BTEC Higher National Diploma in Negociation and Customer</b> <b>Relationship</b> SUP DE VENTE – Saint Germain en Laye, France.
2012 - 2015	A Levels Economic et Social Series JEANNE D'ALBRET HIGH SCHOOL, Saint-Germain-en-Laye – France
2012 - 2015	<b>BAFA's diploma – youth work certificate</b> CJH, Saint-Germain-en-Laye – France

## LANGUAGES AND IT SKILLS

French: Mother Tongue

English: Upper-intermediate

Spanish: Basic

IT Skills: Proficient in Pack Office, WordPress and use of social media.

### **HOBBIES**

Dance - Sport - Photography – Draw – Lecture.